

Strength does not come from physical capacity. It comes from an indomitable will.

– MAHATMA GANDHI

What counts most in life is not IQ but WQ, ‘Will Quotient.’ No one can plead that he or she lacks will. There is will in every desire. Every desire carries with it the will to bring that desire to fruition. When it comes to something we like, we have all the will we need. Someone says, ‘Hey, come on, we’re going skiing!’ and that is enough. We will get out of bed at three in the morning, drive for hours, stand cheerfully in the snow waiting for the ski lift, and in general suffer all kinds of discomfort with a will of iron. Yet as small a challenge as a letter to Aunt Gertrude will find the will against us.

To control our destiny, we need to harness our will, to do not what we like, but what is in our long-term best interest. If the will is strong enough, great things can be accomplished; if the will is weak, very little. In every endeavor, it is the man or woman with a firm will who excels.



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